

The African American Chamber of Commerce of New Jersey
(AACCNJ)
Training Programs



Consulting
Coaching
Training
Youth Programs

CONSULTING SOLUTIONS

Analyze and evaluate the existing practices of the organization and suggest recommendations for a more effective workforce.

COACHING SOLUTIONS

Influence employee adaptability, productivity, and retention through coaching.

TRAINING SOLUTIONS

- Incumbent Worker Training/Upskilling
- New Employee Onboarding
- Safety Training
- Workforce Professional Development
- Apprenticeship Program Development
- Workforce Strategies/Job Readiness
- Job Development Training
- Diversity Inclusion



PROGRAMS

The African American Chamber of Commerce of New Jersey performs as an essential role in the economic viability of New Jersey. As an Eligible Training Provider for the New Jersey Department of Labor & Workforce Development, we provide enrichment and job readiness training for unemployed workers who are planning to enter/reenter the workforce. The type of trainings performed varies depending upon the needs of the employers. In some instances, we partnered with community colleges within and outside of Mercer County, i.e. Rowan and Rutgers Universities to provide customized or specialized training. We are constantly growing and expanding by engaging corporations, building capacity and sustainability, creating strategic alliances, delivering value, maintaining competitiveness, and emphasizing profitability for our members. New Jersey's motto "***Together we are Stronger***" are not just words to the AACCNJ, it's a driving force that has become a central part of the culture of the organization.

YOUTH LEADERSHIP

The AACCNJ partners with corporations to sponsor youth leadership programs in economically diverse areas. The AACCNJ will organize and present career development programs to high school students in the 11th and 12th grades.

The leadership program is design to run over a 7 month period, the selected students will participate in a series of rigorous modules designed to expose them to leadership techniques, career opportunities and role playing of case studies that challenge their abilities while laying the foundation for their future success.

- Attaining Leadership
- Team Building
- Job Readiness & Basic Banking
- Public Speaking
- Ethics & Job Readiness
- Corporate Government





Training at work for you

CONNECTING YOUR BUSINESS TO THE RESOURCES YOU NEED

It is essential that employees have the requisite skills to perform the job assigned to them as per the job description. Employees need to have the skills to do their jobs, i.e. technical, analytical and people skills. This necessitates requisite training by competent professionals. Training helps people to improve their competencies, and is necessary for success on the job.

A professionally trained employee receives better performance appraisals, which leads to employer satisfaction, and even engagement. A well-trained person is high in their own esteem, and derives better job satisfaction from their work.

Often, skills become obsolete due to the emergence of new technology, which changes fast in some industries. Employees need to update their skills face with the new challenges. Training helps in the requisite updating of skills.

Flexible solutions for your business needs

THE AACCNJ PROVIDES A TOTAL END TO END SOLUTION.

CUSTOMIZED TRAINING SOLUTIONS

The AACCNJ develops Customized Training based on the unique needs of each employer. With a mission to understand the needs of our customers, we provide innovative training to match current and emerging business requirements. Our proven process, minimizes the time and costs needed to identify and bridge skills and knowledge gaps within an organization.

Our customized training approach is

- **Targeted** - focusing on specific needs to address skill shortages and knowledge retention strategies
- **Efficient** - developing better, faster, smarter solutions to prevent unnecessary waste in training time and budgets
- **Measurable** - delivering a data-driven approach to provide outcome, effectiveness and ROI data at your fingertips

Additionally, we can assist in developing partnerships with local training providers, as well as local government agencies to fund various worker training programs.

Training Topics

- Creative Team Synergy
- Delegating for Results
- Five Don'ts of Social Media in the Workplace
- Influencing Others
- Improving Mindfulness
- Legacy Leadership
- Meeting Management
- Middle Manager
- Millennial Onboarding
- Mastering the Change Curve
- Presentation Excellence
- Resolving Conflicts
- Sales and Marketing
- Sensitivity Training
- Stress Management
- Supervising and Confidence
- Talent Management
- Team Building For Managers
- Team Building Through Chemistry
- Teamwork And Team Building
- Telework And Telecommuting
- The Cloud and Business
- Time Management
- Women in Leadership
- Work-Life Balance
- Workplace Diversity
- Workplace Harassment
- OSHA 10 General Industry
- OSHA 10 Construction
- OSHA 30 General Industry
- Additional topics upon request



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Your strategic partner for success!

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